

FY 2018 Financial Results



Annual Performance: Key Highlights

28 February 2019

Financial Results: Financial Performance

(\$'000)	FY 2018	FY 2017
<u>Continuing Operations</u>		
Revenue	264,869	275,030
Gross Profit	26,762	27,283
Profit before income tax	2,596	4,918
Profit for the year from continuing operations	2,583	4,658
Loss for the year from discontinued operations	(91)	(440)
Profit for the year	2,492	4,218

Financial Results: Financial Performance (cont'd)

(\$'000)	1Q – 2018	1Q – 2017	2Q – 2018	2Q – 2017	3Q – 2018	3Q – 2017	4Q – 2018	4Q – 2017
<u>Continuing Operations</u>								
Revenue	64,710	62,640	60,303	73,110	67,419	66,057	72,437	73,223
Gross Profit	6,450	6,499	6,574	7,511	6,629	6,649	7,109	6,624
Profit before income tax	843	427	724	1,326	544	1,521	485	1,644
Profit for the period from continuing operations	764	393	618	1,206	438	1,418	763	1,641

Financial Results: Financial Performance (cont'd)

(\$'000)	1Q – 2018	1Q – 2017	2Q – 2018	2Q – 2017	3Q – 2018	3Q – 2017	4Q – 2018	4Q – 2017
Profit for the period from continuing operations (cont'd)	764	393	618	1,206	438	1,418	763	1,641
Profit (Loss) for the period from discontinued operations	20	(406)	(85)	65	2	7	(28)	(106)
Profit (Loss) for the period	784	(13)	533	1,271	440	1,425	735	1,535

Financial Results: Segmental Breakdown of Revenue (Continuing Operations)

(\$'000)	FY 2018	FY 2017
DMS	232,847	241,755
AMS	24,240	26,027
DPAS	6,153	7,248
INVESTMENT	1,629	1,496 ⁽¹⁾
Total	264,869	275,030

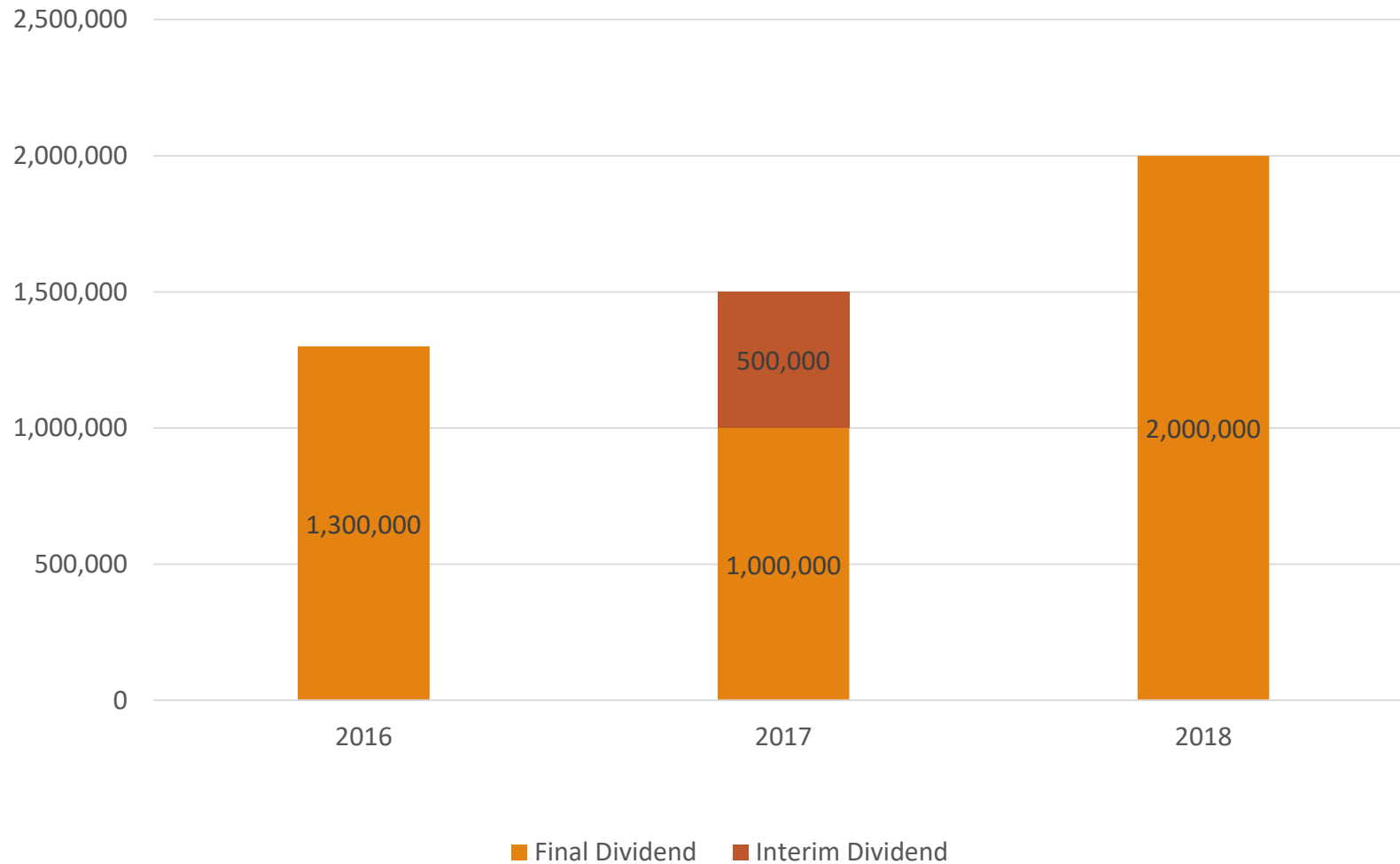
⁽¹⁾ Dividend income and interest income from loan to a third party was classified under other income in FY2017 and is presented here for comparative purposes only. With effect from 1 January 2018, dividend income and interest income from loan to a third party have been classified as investment revenue.

Financial Results: Segmental Breakdown of Revenue (Continuing Operations)

(\$'000)	1Q – 2018	1Q – 2017	2Q – 2018	2Q – 2017	3Q – 2018	3Q – 2017	4Q – 2018	4Q – 2017
DMS	56,382	53,239	51,741	64,597	59,415	58,362	65,309	65,557
AMS	6,386	7,932	6,382	6,247	6,209	5,908	5,263	5,940
DPAS	1,529	1,469	1,860	2,266	1,304	1,787	1,460	1,726
INVESTMENT	413	-	320	135 ⁽¹⁾	491	842 ⁽¹⁾	405	519 ⁽¹⁾
Total	64,710	62,640	60,303	73,110	67,419	66,057	72,437	73,223

⁽¹⁾ Dividend income and interest income from loan to a third party was classified under other income in FY2017 and is presented here for comparative purposes only. With effect from 1 January 2018, dividend income and interest income from loan to a third party have been classified as investment revenue.

Final Dividend



Dividend per share	\$0.0000308 per share
Final Dividend	\$2 million (approximate)
Record Date and Time	9 May 2019 17:00
Dividend Payment Date	23 May 2019

- Competition expected to continue to intensify with the entry of the 4th operator and MVNOs
- Overall, DMS' performance to remain muted
- DPAS division to work on expanding its customer base and grow its revenue stream
- Dividend income from invested marketable securities to continue to be the main stream of revenue from Investment
- Barring any unforeseen event, Company committed to achieve better performance and a higher dividend payment for 2019
- Group actively exploring potential investment opportunities to build new revenue streams and improve shareholders' returns

Thank you

Disclaimer

This presentation should be read in conjunction with the FY2018 unaudited Financial Statements announcement of MDR Ltd (“MDR”, and together with its subsidiaries, the “Group”).

The past performance of MDR is not necessarily indicative of its future performance.

This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, cost of capital and capital availability, competition from other companies, changes in operating expenses, and geopolitical factors.

Given the risks, uncertainties and other factors that may cause Group’s actual future results, performance or achievements to be materially different from that expected, expressed or implied by the forward-looking statements in this presentation, undue reliance must not be placed on these statements. Group’s actual results, performance or achievements may differ materially from those anticipated in these forward-looking statements.

MDR undertakes no obligation to update the forward-looking statements if circumstances or management’s estimates or opinions should change except as required by applicable laws.